Financial Statements

December 31, 2016

(Together with Independent Auditors' Report)





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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Big City Mountaineers, Inc. Golden, Colorado

We have audited the accompanying financial statements of Big City Mountaineers, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

7887 E. Belleview Ave., Ste. 700

Denver, CO 80111

MAIN: 303.759.0089

FAX: 303.759.2189

www.bcdenver.com

Board of Directors Big City Mountaineers, Inc. Golden, Colorado

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Big City Mountaineers, Inc., as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Big City Mountaineers, Inc.'s 2015 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 15, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2015 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Bauerle and Company, P.C.

Denver, Colorado

April 28, 2017

Statement of Financial Position December 31, 2016 (With Summarized Totals for December 31, 2015)

<u>ASSETS</u>	<u>2016</u>	<u>2015</u>
Cash and cash equivalents Investments Contributions and grants receivable Prepaid expenses and other assets Inventory Property and equipment, net Endowment assets	\$ 117,717 54,447 87,326 13,580 263,150 216,882 98,147	\$ 221,357 1,422 50,300 12,732 245,557 220,399 93,892
Total Assets	\$ 851,249	\$ 845,659
LIABILITIES AND NET ASSETS Liabilities Accounts payable and other liabilities Deferred rent Deferred revenue	\$ 17,234 4,392 -	\$ 34,395 2,928 875
Total Liabilities	 21,626	 38,198
Net Assets Unrestricted Undesignated Equity in property and equipment, net	237,798 216,882 454,680	308,401 220,399 528,800
Temporarily Restricted	274,943	178,661
Permanently Restricted	 100,000	 100,000
Total Net Assets	829,623	807,461
Total Liabilities and Net Assets	\$ 851,249	\$ 845,659

Statement of Activities Year Ended December 31, 2016 (With Summarized Totals for the Year Ended December 31, 2015)

	2016								2015
			Te	Temporarily Permanently					
	<u>Ur</u>	<u>Unrestricted</u>		<u>estricted</u>	<u>R</u>	estricted		<u>Totals</u>	<u>Totals</u>
Support and Revenue									
Contributions and grants	\$	553,400	\$	142,326	\$	-	\$	695,726	\$ 636,750
Program income		38,380		-		-		38,380	24,287
In-kind contributions		72,066		-		-		72,066	397,612
Investment income (loss)		178		7,280				7,458	 (2,129)
		664,024		149,606				813,630	 1,056,520
Summit for Someone and other events									
Contributions		177,918		-		-		177,918	395,859
In-kind contributions		137,237		-		-		137,237	223,387
Less: Climber and other expenses		(289,596)		-		-		(289,596)	(471,171)
*		25,559		-		-		25,559	148,075
Net assets released from restrictions		53,324		(53,324)					<u> </u>
Total Support and Revenue		742,907		96,282				839,189	 1,204,595
Expenses									
Program Services		587,699						587,699	524,854
Supporting Services:									
General and administrative		77,404		-		-		77,404	92,511
Fundraising		151,924						151,924	140,810
Total Supporting Services		229,328		-		-		229,328	233,321
Total Expenses		817,027		_				817,027	 758,175
Change in Net Assets		(74,120)		96,282		-		22,162	446,420
NET ASSETS, Beginning of Year		528,800		178,661		100,000		807,461	 361,041
NET ASSETS, End of Year	\$	454,680	\$	274,943	\$	100,000	\$	829,623	\$ 807,461

Statement of Functional Expenses Year Ended December 31, 2016 (With Summarized Totals for the Year Ended December 31, 2015)

			Supporting Services					Υe	ear Ended	Υe	ear Ended					
	Program Services		Ge	neral and		Fund-			De	cember 31,	Dec	cember 31,				
			Administrative			Raising		Total		Total		Total		Total		2016
Salaries and benefits	\$	371,991	\$	33,187	\$	77,983	\$	111,170	\$	483,161	\$	393,802				
Program expenses		146,472		-		-		-		146,472		118,487				
Professional fees		-		10,419		13,197		23,616		23,616		84,522				
Office expenses		32,387		17,308		8,125		25,433		57,820		61,535				
Occupancy		25,333		14,190		14,190		28,380		53,713		53,890				
Travel and entertainment		5,279		1,436		23,646		25,082		30,361		22,237				
Depreciation expense		6,011		864		-		864		6,875		16,281				
Promotion and advertising		226		_		14,783		14,783		15,009		4,649				
Other expense - in-kind						-				-		2,772				
Total	\$	587,699	\$	77,404	\$	151,924	\$	229,328	\$	817,027	\$	758,175				

Statement of Cash Flows Year Ended December 31, 2016 (With Summarized Totals for the Year Ended December 31, 2015)

	<u> 2016</u>	<u>2015</u>
Cash Flows From Operating Activities	· · · · · · · · · · · · · · · · · · ·	
Change in net assets	\$ 22,162	\$ 446,420
Adjustments to reconcile change in net assets to		
net cash provided by (used in) operating activities:		
Depreciation	6,875	16,281
Loss on disposal of furniture and equipment	-	896
Investment (income) loss	(7,280)	2,129
Donated land and building	-	(198,000)
(Increase) decrease in:		
Contributions and grants receivable	(37,026)	(17,355)
Prepaid expenses and other assets	(848)	18,001
Inventory	(17,593)	(58,235)
Increase (decrease) in:		
Accounts payable and other liabilities	(17,161)	(45,622)
Deferred revenue	 589	 877
Net Cash Provided by (Used in) Operating Activities	 (50,282)	 165,392
Cash Flows From Investing Activities		
Purchases of property and equipment	(3,358)	(17,598)
Purchase of investments	(50,000)	-
	 •	(1
Net Cash Provided by (Used in) Investing Activities	 (53,358)	 (17,598)
Cash Flows From Financing Activities		
Payments on lines of credit		(24,977)
Net Cash Provided by (Used in) Financing Activities	-	(24,977)
		<u> </u>
Net (Decrease) Increase in Cash and Cash Equivalents	(103,640)	122,817
CASH AND CASH EQUIVALENTS, beginning of year	 221,357	 98,540
CASH AND CASH EQUIVALENTS, end of year	\$ 117,717	\$ 221,357
SUPPLEMENTAL DISCLOSURE:		
Cash paid for interest	\$ -	\$ 233

Organization

Big City Mountaineers, Inc. (BCM) is a nonprofit organization incorporated in the State of Florida and operating in Colorado, Washington, Oregon, California, Minnesota, Wisconsin, Massachusetts and Florida. BCM's programs include the following:

Weeklong Expeditions:

BCM's core program is a weeklong wilderness mentoring expedition that instills critical life skills in under-resourced teens. To ensure our participants receive the maximum support needed to achieve personal goals and gain the most they can from a wilderness experience, BCM has a one-to-one ratio of adult mentors to teens. Among the benefits of BCM's program is adult mentors come from diverse backgrounds representing a wide range of life experiences. Our adult role models help teens become better equipped to make critical career, educational and healthy lifestyle decisions. The weeklong expeditions:

- Provide wilderness mentoring opportunities to under-resourced youth ages 13 to 18
- Cultivate relationships between youth and caring adult mentors
- Offer a unique 1-to-1 ratio of adults to youth
- Improve teen self-awareness and personal responsibility
- Promote group development and effective communication
- Partner with existing youth development agencies to better address the ongoing needs of under-resourced youth
- Deliver safe wilderness expeditions led by professional field instructors

Youth we serve:

- 44% are from single parent or guardian-led households
- 82% qualify for free/reduced lunch
- 15% have experienced gang activity in their neighborhood
- 12% have experienced homelessness
- 47% are Hispanic/Latino(a), 18% African American, 20% Caucasian, 8% Mixed Race/Other, 5% Asian American/Pacific Islander

Single Day Programs:

Single-day outings are outdoor activities in local parks, including hiking, canoeing and indoor rock climbing. Single-day outings are used both before and after weeklong expeditions to begin and continue relationships between youth and adult mentors.

Overnight Programs (Colorado Only):

Through 24-hour camping experiences, BCM Overnight Camps provide youth, ages 8 to 12, with a safe and supportive environment to develop an increased sense of self, understanding of their place in the natural world, a passion for lifelong learning, and awareness of healthy lifestyles. Activities emphasize team-building and outdoor education to teach citizenship and teamwork. These activities allow campers to learn critical life skills, using the outdoors as a unique context for these lessons.

Peer Leadership Program:

The Peer Leadership program provides an opportunity for BCM alumni to assist adult mentors in the field on our weeklong wilderness mentoring programs. This provides our alumni with an opportunity to gain leadership and facilitation training in the field, and helps alumni to assume increasing responsibility in our programs.

Summit for Someone:

Summit for Someone (SFS) is a BCM fundraising program, which allows individuals to summit iconic peaks in North America or create their own custom challenge in the outdoors. In experiencing their own goals and accomplishments in the wilderness, individuals raise funds for BCM. A portion of the funds are used to pay for the climber's expenses related to their climbing expedition. The direct climber expenses and the inkind expenses related to the SFS program have been netted against the related support and revenue on the Statement of Activities.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The accompanying financial statements include a statement of financial position that presents the amounts for each of the three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. These net assets are classified based on the existence or absence of donor-imposed restrictions and a statement of activities that reflects the changes in those categories of net assets.

<u>Unrestricted Net Assets</u> – Accounts for all unrestricted resources over which the Board of Directors has discretionary control to use in carrying on the operations of BCM in accordance with the limitations of its charter and bylaws. The principal sources of unrestricted resources are contributions and grants and investment income. Decreases in unrestricted resources generally result from expenses incurred for program and supporting services conducted by BCM.

<u>Temporarily Restricted Net Assets</u> – Accounts for those resources currently available for use, but expendable only for operating purposes specified by the donor or grantor. Items which increase this net asset category are contributions and grants or other similar sources for which donor-imposed restrictions have not been met.

<u>Permanently Restricted Net Assets</u> - Accounts for those resources subject to donor-imposed restrictions stipulating that the corpus be held in perpetuity. Generally, the donors of these assets permit the Organization to use all or part of the investment return on these assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expenses

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Taxes

BCM is a nonprofit corporation and is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying financial statements contain no provision for income taxes. In addition, contributions to BCM qualify for the charitable contribution deduction under Section 170(b)(1)(A) and BCM has been classified as an organization that is not a private foundation under Section 509(a)(2).

BCM follows *Accounting for Uncertainty in Income Taxes*, which requires BCM to determine whether a tax position (and related tax benefit) is more likely than not to be sustained upon examination by the applicable taxing authority, based solely on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon settlement, presuming that the tax position is examined by the appropriate taxing authority that has full knowledge of all relevant information. During the year ended December 31, 2016, BCM's management evaluated its tax positions to determine the existence of uncertainties, and did not note any matters that would require recognition or which may have an effect on its tax-exempt status.

Concentration of Credit Risk

BCM maintains a bank account at one institution, which is insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. As of December 31, 2016, BCM's cash deposits did not exceed the FDIC insurance limit.

BCM receives substantially all of its revenues from public support. A significant reduction in the level of such support, if it were to occur, may have an adverse effect on BCM's programs and activities.

Cash and Cash Equivalents

For purposes of the statement of cash flows, BCM considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents exclude permanently restricted cash and cash equivalents.

Investments and Endowment Assets

Investments and endowment assets consist of bonds and mutual funds. The funds are reported at fair value based on quoted prices in active markets for identical assets, which is Level 1 of the fair value hierarchy established under the Fair Value Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). Realized and unrealized gains and losses are included as unrestricted revenue in the Statement of Activities, unless restricted by the donor. Donated investments are recorded at the fair value on the date of donation and thereafter carried in accordance with the above provisions.

Contributions and Grants Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances.

Allowance for Uncollectible Contributions and Grants Receivable

BCM uses the allowance method to record uncollectible contributions and grants receivable. The allowance is based on prior years' experience and management's analysis of specific contributions and grants made. Management has determined that all contributions and grants are collectible as of December 31, 2016.

Inventory

Inventory consists of items such as clothing, camping supplies, food items, and other materials that have been purchased by or donated to BCM. Purchased inventory is recorded at the lower of cost or fair market value. Donated inventory is recorded at the fair market value, discounted if large quantities are received, on the date of donation.

Property and Equipment

Property and equipment are stated at cost or at the estimated fair value at the date of donation. Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets, 30 years for property and 3 to 7 years for equipment and furniture. All assets with a useful life of more than 1 year and a cost of more than \$1,000 are capitalized.

Deferred Revenue

Deferred revenue represents agency fees collected before the end of the year for the following year.

Promotion and Advertising

Promotion and advertising costs totaled \$15,009 for the year ended December 31, 2016. Promotion and advertising costs are expensed as incurred.

Recognition of Revenues and Support

Unconditional promises to give cash and other assets to BCM are reported at fair value at the date the promise is received. All contributions are considered available for unrestricted use unless specifically restricted by the donor. Unrestricted gift and grant support is reflected as revenue in the year of receipt.

Revenues and support that are restricted by the donor, grantor, or other outside party for particular operating purposes are reported as temporarily restricted support. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions for support of future operations and fundraising activities are recorded as temporarily restricted support in the year the contribution is made.

Reclassification

Certain amounts in the 2015 financial statements have been reclassified, where appropriate, to conform to the presentation used in the 2016 financial statements. These reclassifications had no effect on the change in net assets previously reported.

Summarized Financial Information

The financial statements include certain prior year summarized comparative information in total. Such information does not include sufficient details to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2015, from which the summarized information was derived.

Subsequent Events

In accordance with the *Subsequent Events* Topic of FASB ASC, management is required to evaluate, through the date the financial statements are issued or available to be issued, events or transactions that may require recognition or disclosure in the financial statements, and to disclose the date through which subsequent events were evaluated. BCM's financial statements were available to be issued on April 28, 2017, and this is the date through which subsequent events were evaluated.

2. Property and Equipment

Property and equipment consist of the following at December 31, 2016:

<u>Description</u>		<u>Amount</u>
Land	\$	104,024
Buildings		111,664
Computer equipment and software		39,662
Program equipment		24,069
Furniture and equipment		5,347
		284,766
Less accumulated depreciation		<u>(67,884</u>)
Net Property and Equipment	\$	216,882
Net i roperty and Equipment	<u>Ψ</u>	210,002

2. Property and Equipment (continued)

In May 2015, certain real property (land and a building located in Minnesota) were donated to BCM. The land and building are valued at appraised value. The property is subject to a conservation easement granted to the Minnesota Land Trust in October 2006. The property is also subject to restrictions on future sale. BCM has agreed to provide all net proceeds of the sale of the property to the donor if the property is sold within five years of closing.

3. Investments and Endowment Assets

At December 31, 2016, investments and endowment assets were comprised of the following:

<u>Description</u>		<u>Amount</u>
Equity funds	\$	114,749
Fixed income funds		37,845
Total Investments	<u>\$</u>	152,594
Per Statement of Financial Position Endowment investments Investments	\$	98,147 54,447
Total Investments	\$	152,594

Investment and interest income (loss) consists of the following for the year ended December 31, 2016:

Interest and dividends	\$ 5,037
Realized and unrealized gains (losses) on	
investments, net	4,065
Management fees	 (1,644)
-	
Total Investment Income (Loss)	\$ 7,458

4. Lines of Credit

In November, 2015, BCM executed an unsecured Revolving Loan and Credit Agreement with a board member (Lender). The Lender agreed to loan up to \$75,000 to BCM on an as needed basis. Any outstanding principal and interest (at 6%) is due on December 31, 2017. On July 1, 2016, the loan and credit agreement was terminated. BCM did not utilize this line during the year ended December 31, 2016.

On August 19, 2016, BCM obtained a line of credit with a financial institution for borrowings of up to \$100,000 at an interest rate of 3.5%. The line of credit is due on August 19, 2017. As of December 31, 2016, there was no outstanding balance on the line of credit. The line of credit is secured by the land and building located in Minnesota (Note 2).

5. Endowment

The State of Colorado adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) effective September 1, 2008. BCM's Board of Directors has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of donor restricted endowment funds absent explicit donor stipulations to the contrary. As a consequence, BCM classifies as permanently restricted net assets (a) the original value of the gifts donated to the endowment, (b) the original value of subsequent gifts to the permanent endowment. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by BCM in a manner consistent with the standard of prudence prescribed by UPMIFA.

Changes in the endowment fund balance for the year ended December 31, 2016, were as follows:

	Temporarily <u>Unrestricted</u> <u>Restricted</u>			nanently stricted	-	<u>Total</u>	
Balance – December 31, 2015	\$	(6,108)	\$ -	\$	100,000	\$	93,892
Investment income, net Appropriation of endowment		-	4,255		-		4,255
assets for expenditures		<u>4,255</u>	<u>(4,255</u>)	_	_		
Balance - December 31, 2016	\$	(1,853)	\$ 	<u>\$</u>	100,000	\$	98,147

Funds with Deficiencies

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. In accordance with Generally Accepted Accounting Principles, deficiencies of this nature are reported in unrestricted net assets. As of December 31, 2016, such deficiencies amounted to \$1,853.

6. Temporarily Restricted Net Assets

Temporarily restricted net assets consist of the following at December 31, 2016:

	<u>Amount</u>
Capital additions	\$ 107,617
Program expansion	80,000
Contributions and grants receivable	<u>87,326</u>
Total Temporarily Restricted Net Assets	<u>\$ 274,943</u>

Assets restricted for capital additions consist of the following at December 31, 2016:

	<u>Amount</u>
Cash	\$ 117,717
Investments	54,447
	172,164
Less restricted net assets for capital additions	(107,617)
Cash and Investments Available for Operations	<u>\$ 64,547</u>

7. In-Kind Contributions

BCM receives donations of clothing, camping gear, food items, and other materials for use in its programs. Such gifts are recorded at their estimated fair value, discounted for large quantities received, at the date of donation. Donated materials and services are reflected in the statement of activities as unrestricted contributions unless restricted by the donor for a specific purpose. Amounts used during the year are included in Program Services expense in the Statement of Activities or in the Summit for Someone expense. Amounts remaining at year end are included in inventory on the Statement of Financial Position or are included in property and equipment and depreciated over the asset's estimated useful life.

Donated materials and services consist of the following for the year ended December 31, 2016:

<u>Description</u>		<u>Amount</u>
Advertising	\$	116,265
Services and rents		3,640
Gear and equipment		89,398
		209,303
Less: SFS Gifts-in-kind		(137,237)
Net In-Kind Contributions	<u>\$</u>	72,066

No amounts have been reflected in the statements for donated volunteer services because the criteria for recognition under generally accepted accounting principles have not been satisfied. However, a substantial number of volunteers have donated significant amounts of their time to develop BCM's programs and fundraising events.

8. Operating Lease

BCM leases its Golden office facility under an operating lease expiring on August 31, 2018. In accordance with generally accepted accounting principles, BCM is recognizing rent expense on a straight-line basis over the term of the lease. As a result of the difference between the calculated straight-line lease expense and cash payments made under the agreement, BCM has recorded rent payable of \$4,392 at December 31, 2016.

Future minimum lease payments under the operating lease with terms in excess of one year as of December 31, 2016, are

Year Ending December 31:	<u> </u>	<u>Amount</u>	
2017	\$	58,200	
2018		40,800	
Total	\$	99,000	

Rent expense totaled \$56,900 for the year ended December 31, 2016.